

# Marine IT Solutions and Consulting



Powerful solutions  
for modern businesses

**VALAD**  
INFOTECH





# Vision

Be the Global Leader in Marine & Shipping Outsourcing Services.

# Mission

Provide effective solutions via partnerships with our clientele. It is our endeavor to be partners to our clientele and not be vendors.

# Our Skilled Experts Will Help You Get Ahead



A unique mix of experienced marine professionals - equipped with IT skills, state of the art technology and years of sailing experience has made Valad Infotech Solutions a one stop solutions provider for all IT & ITES related services.

Our engineers automate processes and provide IT solutions for a host of requirements for the marine industry. These include :-

- PMS & Project Management
- On-board & Warehouse Inventory Management and bar coding
- Business Process as a Service (BPaaS)
- Customized Software Solutions
- Digitization
- Marine IT Projects
- e-learning & CBT (Computer Based Training)
- Marine Consultancy
- Big Data Analytics

# Our Core Services



## PMS & Project Management

Technical ship management system for both planned and unplanned maintenance, defect reporting and technical asset and data management.

- \* Helping clients and companies reduce their purchasing & Inventory cost of spares and thus reducing operational downtime on board vessels.
- \* Complete onboard Inventory management including identifying spares/locations, effective labelling & tagging of location/spares and entering all data in PMS/ excel sheets.
- \* Option of selecting between one-time inventory (vessel visit) or Long-term inventory management for 2, 3 or 5 years as required.
- \* Standardization of spares location across the fleet.



## Digitization

Convert all manuals into digital format with super-fast search capabilities using our digitization process.

- \* Complete PMS Project management and Implementation, from selecting a PMS, data population in PMS to training the crew & Implementation of software.
- \* PMS support includes, but not limited to Data Migration, Data Cleaning & Standardization, Data Centralization, Data Validation etc.
- \* Experience of building more than 1400 databases of different types of vessels including Cruises, Oil & Gas carriers (LNG+LPG), Containers, Bulk carriers, Offshore vessels etc.
- \* Experience of working on major (Top 25) PMS softwares, such as Shipnet, AMOS, NS5, Bassnet, Ship manager etc.



## Onboard Inventory & Barcoding

Spares management made efficient using our customized inventory management & bar coding technology.

- \* End-to-End support including picking up documents from client's office/location to returning back.
- \* Conversion of hard copies to softcopies.
- \* All pages of each manual go through OCR (Optical Character Recognition) to make words searchable.
- \* Indexing & bookmarking covering sections, sub sections and all main chapters of the document, as per agreed nomenclature.
- \* Navigating tool for managing digitized documents.

# Our Core Services

Skilled professionals with deep domain experience and technical capabilities.

Robust, flexible, scalable team and business operations structure, which enables reduced costs, faster turn around times and improved quality of service for our clients.

Business process service offerings such as :

- Enquiry handling and order processing
- Procurement, logistics & accounts payable support
- Marketing support and Lead generation
- PMS Support
- Dry Dock Planning
- Claims Processing



## Business Process as a Service (BPaaS)

Our global business process management solutions streamline client operations and reduce cost by leveraging our domain and technology capabilities.



## Customized Software Solutions

Automate, integrate and improve operational efficiencies with our customized software solutions.

- \* Customized API, tools & application development.
- \* Seamless and trouble-free integration to business.
- \* Stable, efficient & economical applications.
- \* Providing middleware to allow exchange of data between two different software such as PMS & accounting etc.
- \* Customized dashboard and analytics driven business intelligence reports.

- \* Setting up of all hardware & software requirements of your vessels worldwide.
- \* Complete networking and setting up of server, routers and switches.
- \* Vessel Ticketing support.
- \* All machines configured with client provided software(s) including antivirus, PMS etc.
- \* Remote connection set up for remote support from shore.
- \* Vessel IT Audits every year to ensure everything is in order.
- \* **Cyber Security** - Package of 17 modules to ensure crew understands threats and coping up mechanism which can be integrated with your LMS.



## Vessel IT & Cyber Security

Implementation and Maintenance of complete IT infrastructure and support on-board vessels & shore and providing crew with Cyber Security tutorial to maintain safer processes

# Why us ?

Valad's strength lies in the team of marine & mechanical engineers, naval architects, software professionals and domain experts depending on individual client needs.

With Valad, our clientele is assured of effective, on-time and optimal service to bring to life the promise of commitment that we as true partners offer.



*Fulfilling business needs and hence client satisfaction is the top objective for each project at Valad and it is this priority that will make us grow as a reliable partner to offer cost effective & high quality solutions to our clients.*

*Committed work ethics and a sound escalation matrix makes us a reputed brand with enduring values.*

**-Manoj Satija, Chairman**

# Our Clients



## Helping Global Businesses Succeed!



1400+  
Database  
Built



50,000+  
Manuals  
Digitized



50+  
Softwares  
Developed



300+  
Vessel Inventory  
done



100+  
Team  
Members



98%  
On time  
Completion



100%  
Client  
Satisfaction

# Get in Touch

## Registered Office:

**Valad Infotech Solutions Pvt. Ltd.**  
503-504, DS Business Galleria  
LBS Marg, Kanjurmarg (W)  
Mumbai, India – 400 078

Phone +91 (22) 25758716  
Mobile +91 9004500042 - Jay Rajpal  
Mobile +91 8291917376 - Mahendra Bindra  
Fax +91 (22) 25758728  
E-mail [info@valadinfotech.com](mailto:info@valadinfotech.com)

## United Kingdom

**Capt. Nick Pearson**  
Phone +44 79008 06755

## Dubai, UAE

**Ms. Nasreen Williams**  
Phone +971 50 400 6225



[www.valadinfotech.com](http://www.valadinfotech.com)

